

2021 RIG and OG by operating segment

2021 Three-month sales overview by operating segment

	Total Group	Zone NA	Zone EUR	Zone AOA	Zone LATAM	Zone GC	Nespresso	Nestlé Health Science	Other Businesses
Real internal growth (RIG)	6.4 %	3.0%	4.1%	3.9%	9.6%	26.0%	16.3%	9.4%	-11.1%
Pricing	1.2%	0.8%	0.5%	0.6%	6.4%	-0.2%	0.8%	0.1%	0.3%
Organic growth	7.7%	3.8%	4.7%	4.4%	16.0%	25.8%	17.1%	9.5%	-10.8%

2021 Half-year sales overview by operating segment

	Total Group	Zone NA	Zone EUR	Zone AOA	Zone LATAM	Zone GC	Nespresso	Nestlé Health Science	Other Businesses
Real internal growth (RIG)	6.8 %	4.0%	8.0%	3.7%	8.6%	11.7%	13.8%	13.6%	18.4%
Pricing	1.3%	0.7%	0.6%	0.6%	6.5%	0.5%	0.8%	0.0%	-0.4%
Organic growth	8.1%	4.7%	8.6%	4.3%	15.1%	12.2%	14.6%	13.6%	18.0%

2021 Nine-month sales overview by operating segment

	Total Group	Zone NA	Zone EUR	Zone AOA	Zone LATAM	Zone GC	Nespresso	Nestlé Health Science	Other Businesses
Real internal growth (RIG)	6.0 %	4.2%	7.4%	3.6%	7.7%	2.6%	10.4%	14.1%	25.5%
Pricing	1.6%	2.0%	0.7%	0.6%	6.2%	-0.7%	0.6%	0.1%	2.9%
Organic growth	7.6%	6.2%	8.1%	4.3%	13.9%	1.8%	11.0%	14.3%	28.5%

2021 Full-year sales overview by operating segment

	Total Group	Zone NA	Zone EUR	Zone AOA	Zone LATAM	Zone GC	Nespresso	Nestlé Health Science	Other Businesses
Real internal growth (RIG)	5.5 %	4.1%	7.0%	3.6%	6.3%	0.8%	8.2%	13.4%	25.1%
Pricing	2.0%	2.7%	1.2%	1.0%	6.2%	0.2%	0.6%	0.1%	1.2%
Organic growth	7.5%	6.8%	8.2%	4.6%	12.5%	1.0%	8.8%	13.5%	26.3%

2021 figures restated following the creation of Zone North America (NA) and Zone Greater China (GC) as of January 1, 2022.

Zone AOA includes Middle East and North Africa (MENA) previously included in Zone EMENA.